



Diva Laboratories, Ltd. Investor Conference



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Company Profile

公司介紹

Founded



1995

Capital



6.18億元

Employee



159
(2021/11)

2020 Revenue



7.36億元



[FACTORY]
FDA Audited

2019
AWARD

[AWARD]

DIVA won "2019 Supplier of the Year" from GE Healthcare
May,16,2019



2021

10

Data Image (3168), a subsidiary of Qisda (2352), announced that it has acquired 33.8% equity of Diva Laboratories, Ltd. Diva became a member of the Oisda joint fleet.



DEVELOPMENT & MANUFACTURE TEAMS



30%+

RD TEAM & PM

- Research & Development
- Technology Driven



60K+

CUSTOMIZED CAPABILITY

- Size from 8" to 65"
- Medical/Industrial/HMI
- Multi-functional modality



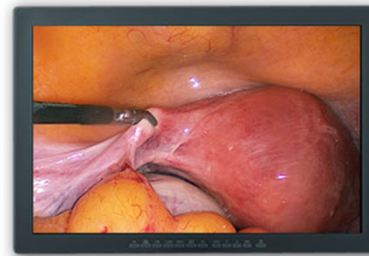
0.35%

QUALITY CHECK TEAM

- Low Field Return Rate 0.35% , about 4 sigma
- Quality Process

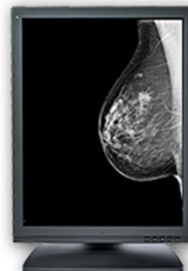
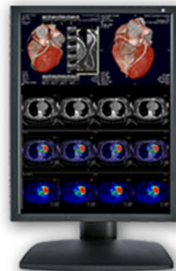
Endoscopy and Surgical Displays

Full HD/ 4k2k Resolutions
19"-65"



Video Solution

MDM/ SDVoE-ORION/ UACD



Industrial/HMI Touch Solutions

15"~27"

Radiology Displays

Color Displays/ Monochrome Displays
2MP-6MP

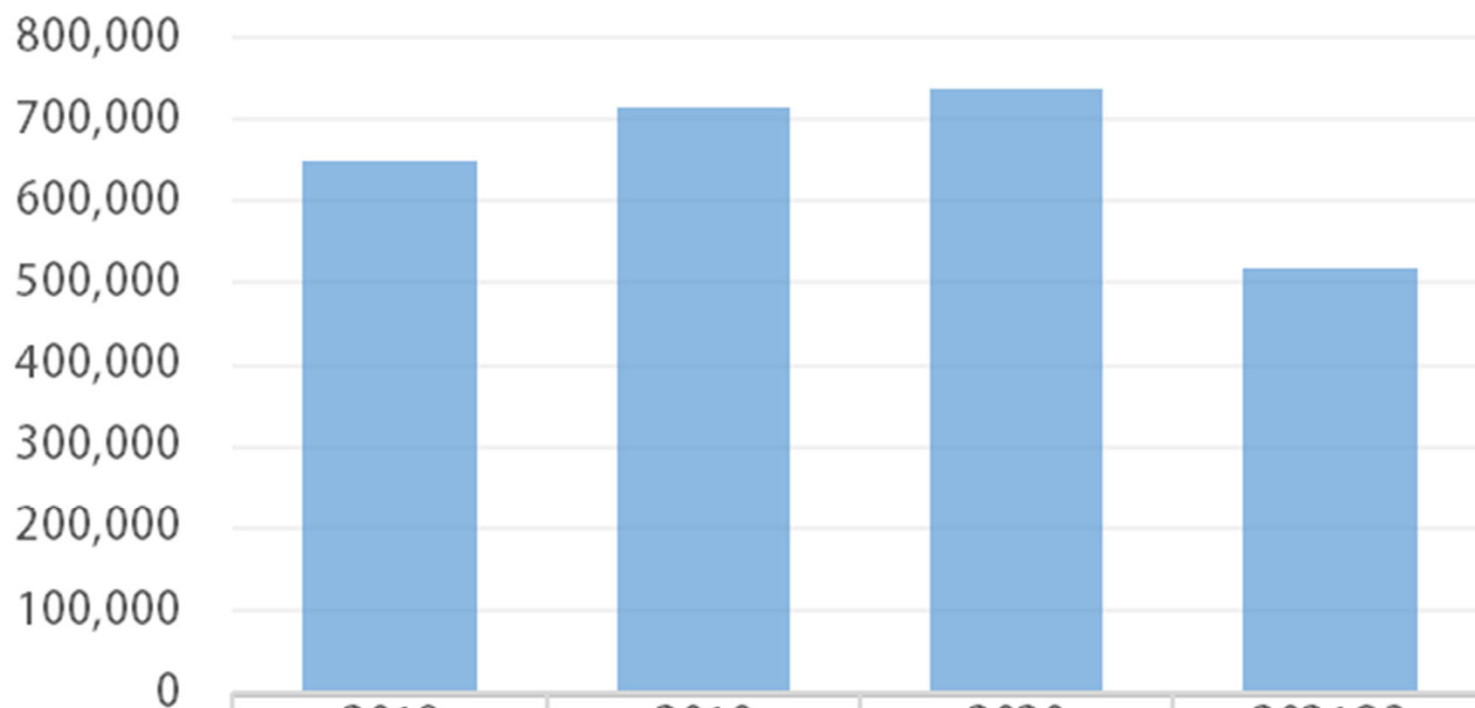


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Financial Report

Financial Report

Operation Revenue (NTD,thousand)



■ Operation Revenue-DIVA

2018
650,134

2019
716,170

2020
736,925

2021Q3
519,239

Operation Expenses(NTD,thousand)

200,000

150,000

100,000

50,000

0

2018

2019

2020

2021Q3

■ Operation Expenses-DIVA

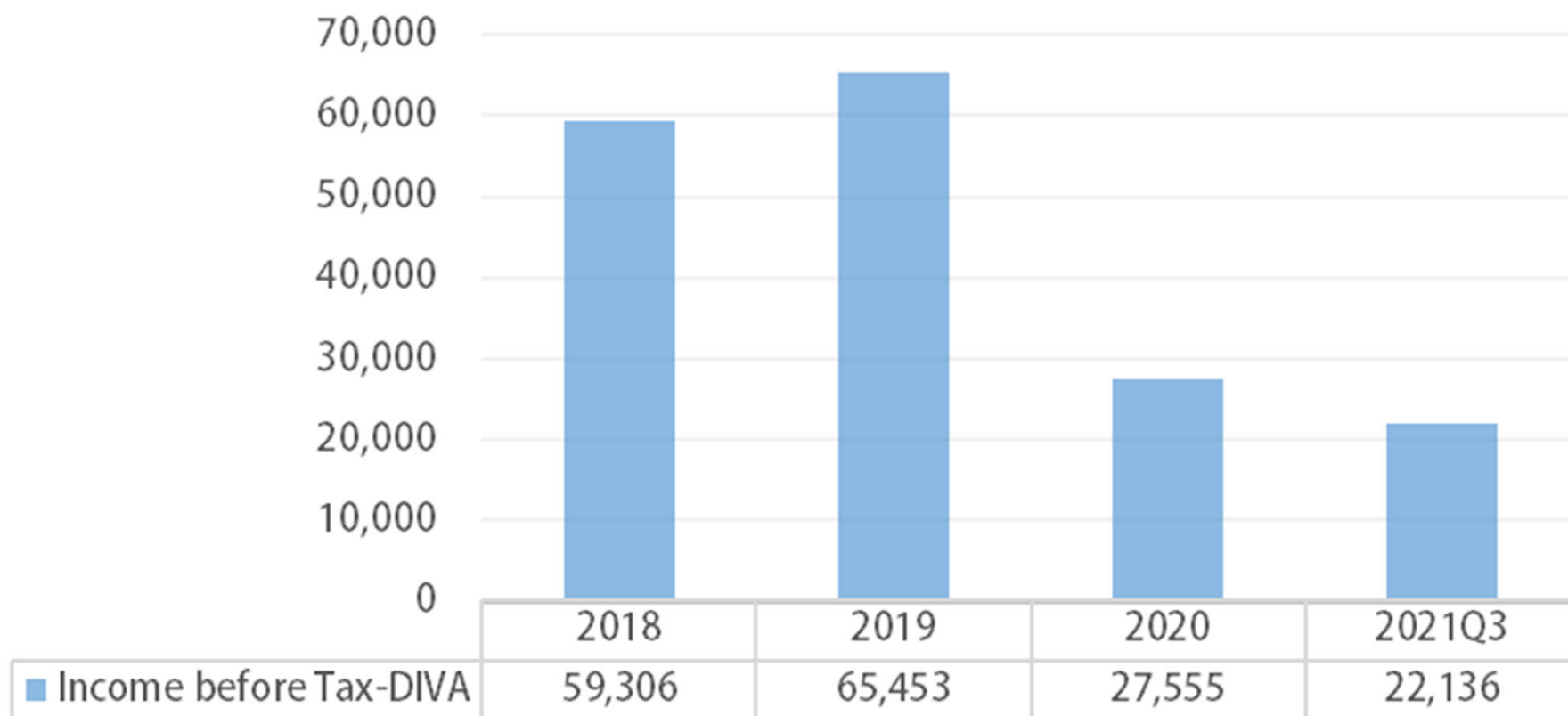
156,593

158,027

144,121

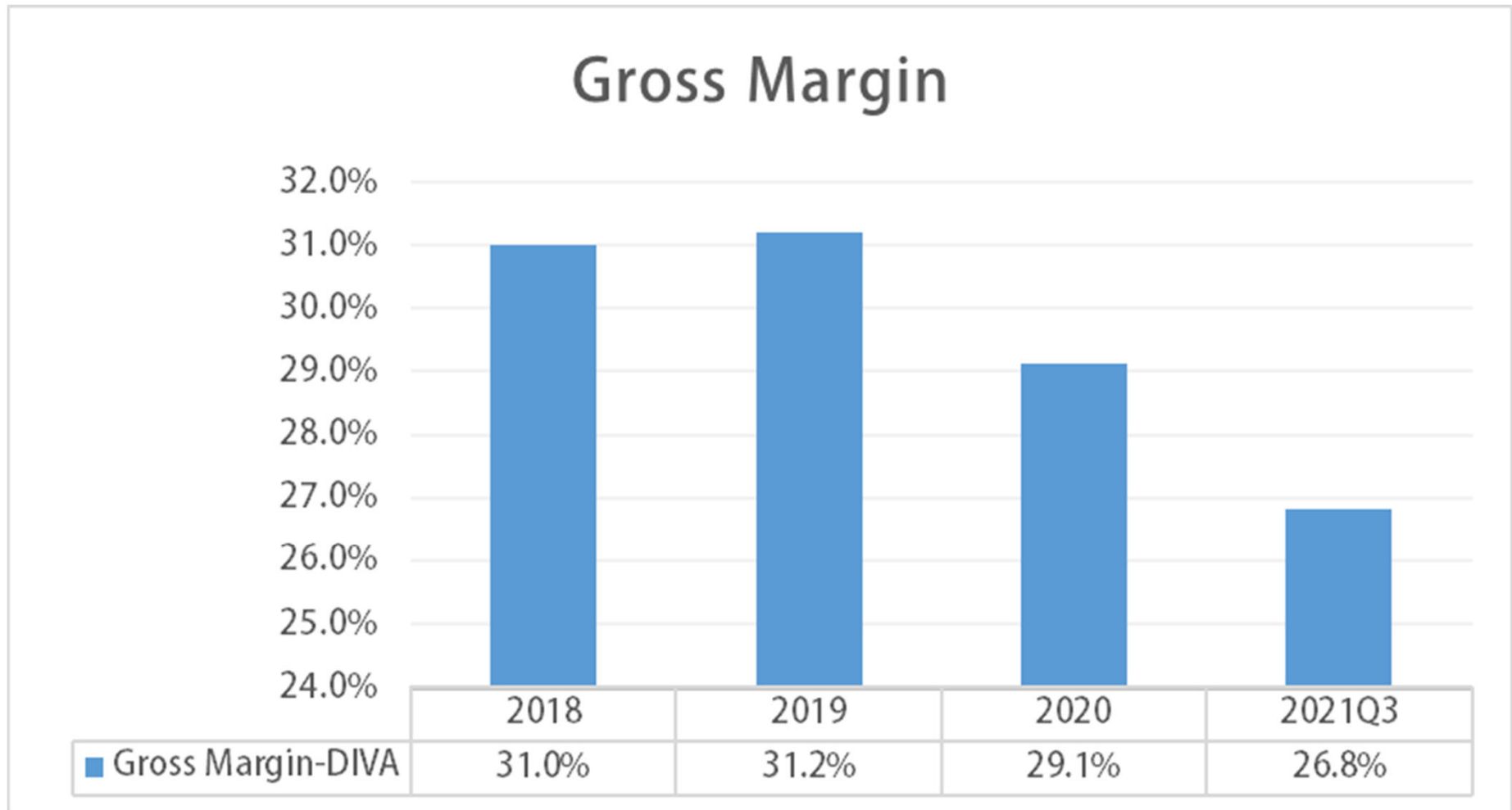
118,270

Income before Tax(NTD,thousand)



2021 Q3 Income after Tax: 22,277(NTD, thousand) ◦
EPS: 0.38

Financial Report

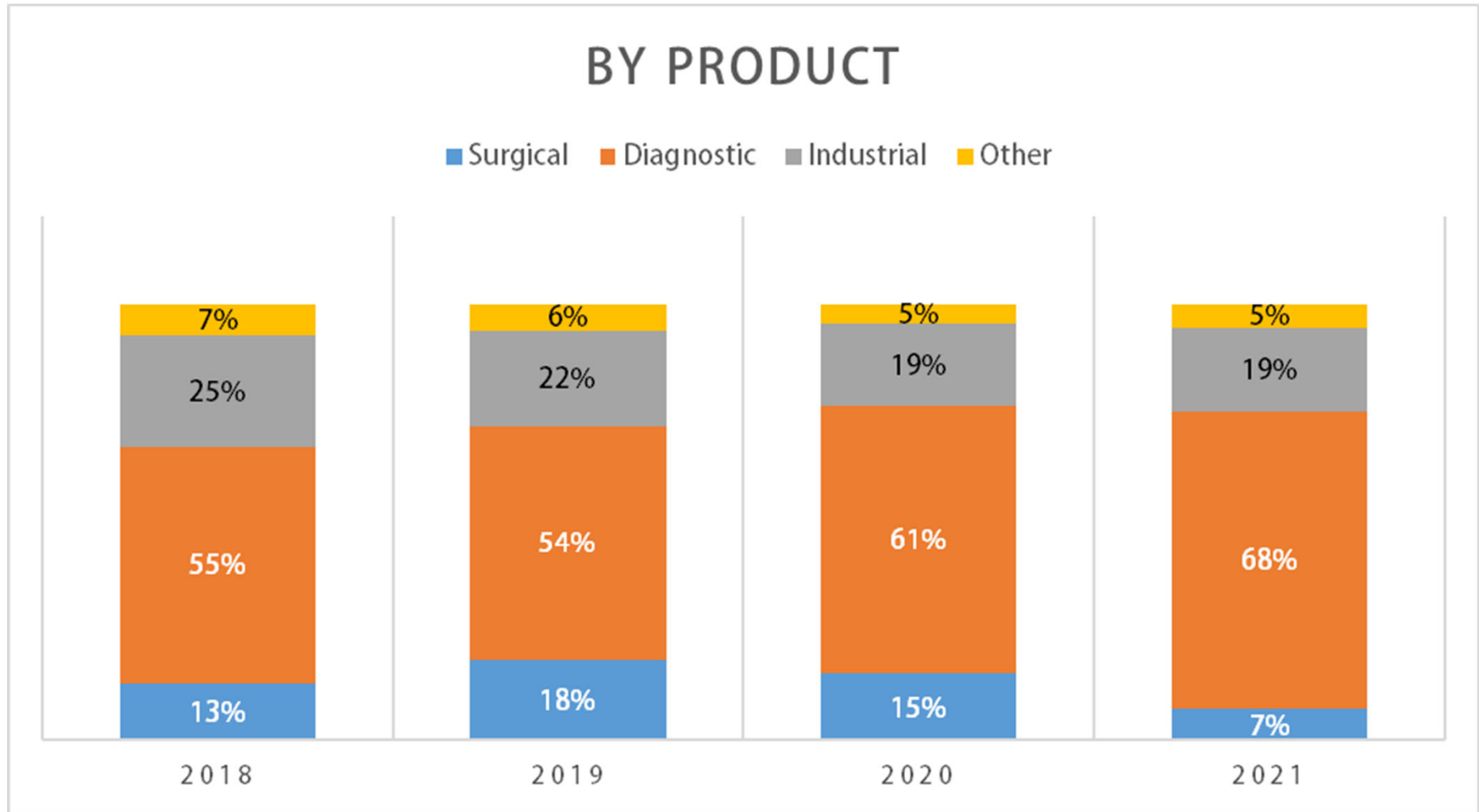




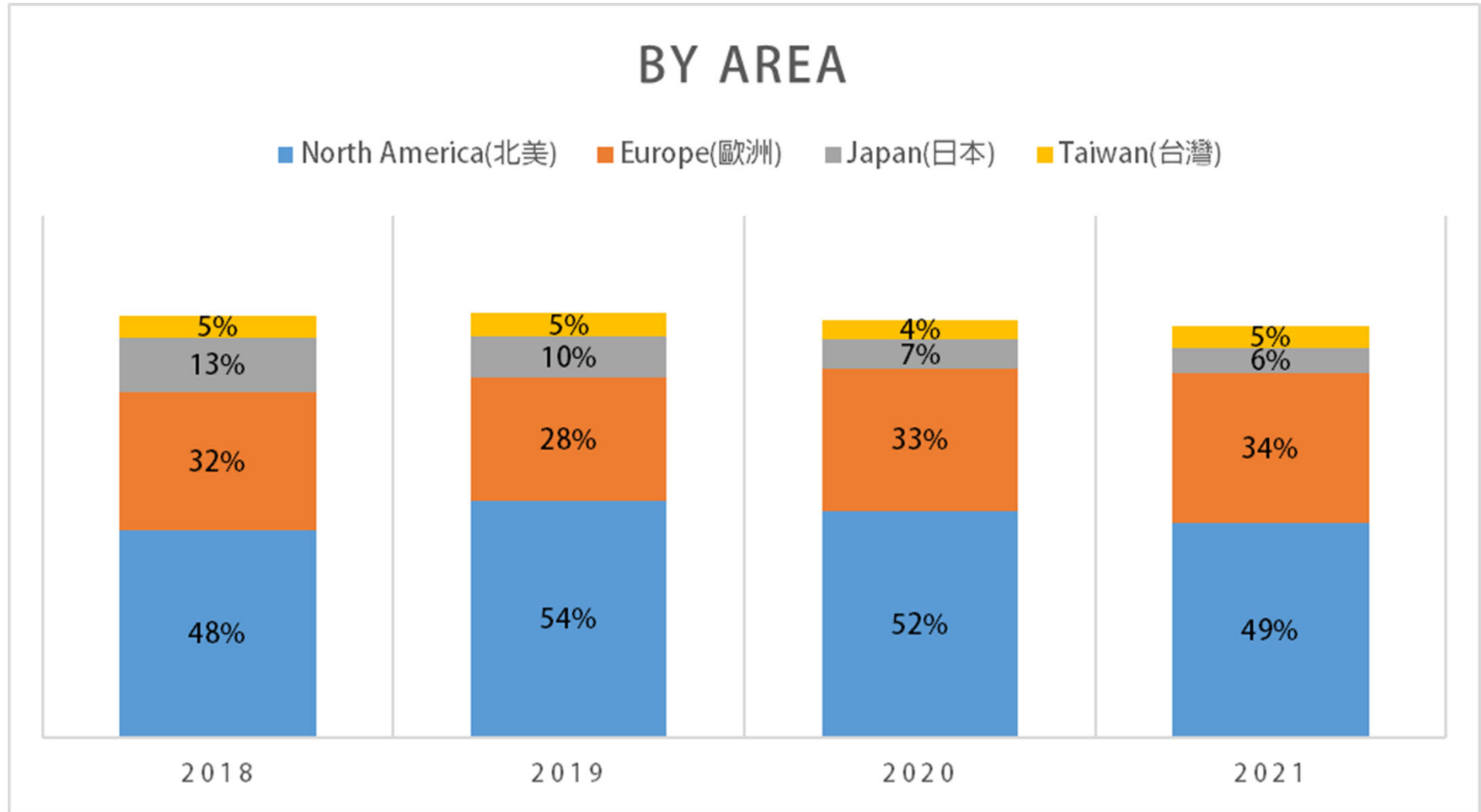
3

Revenue Analysis

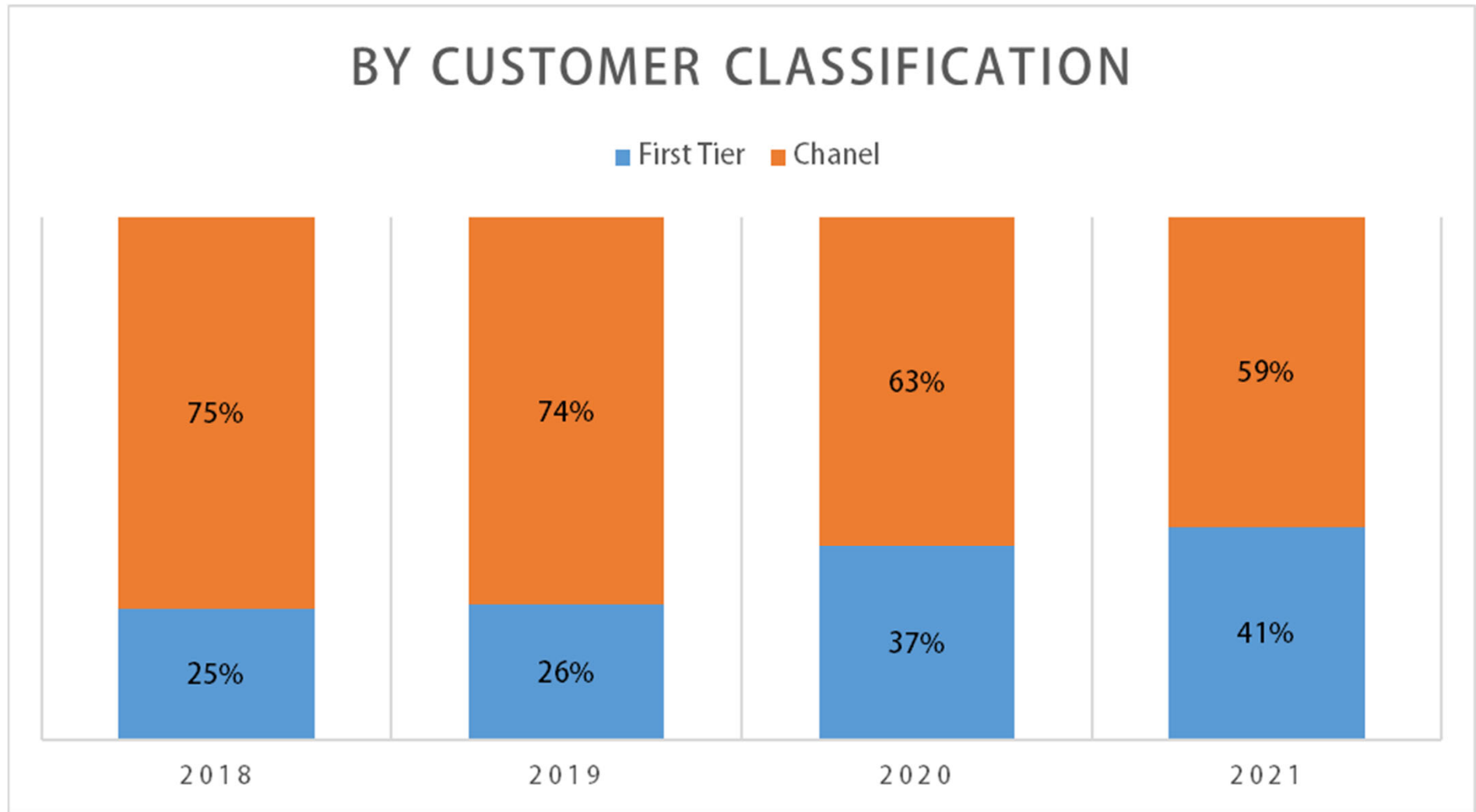
Revenue Analysis



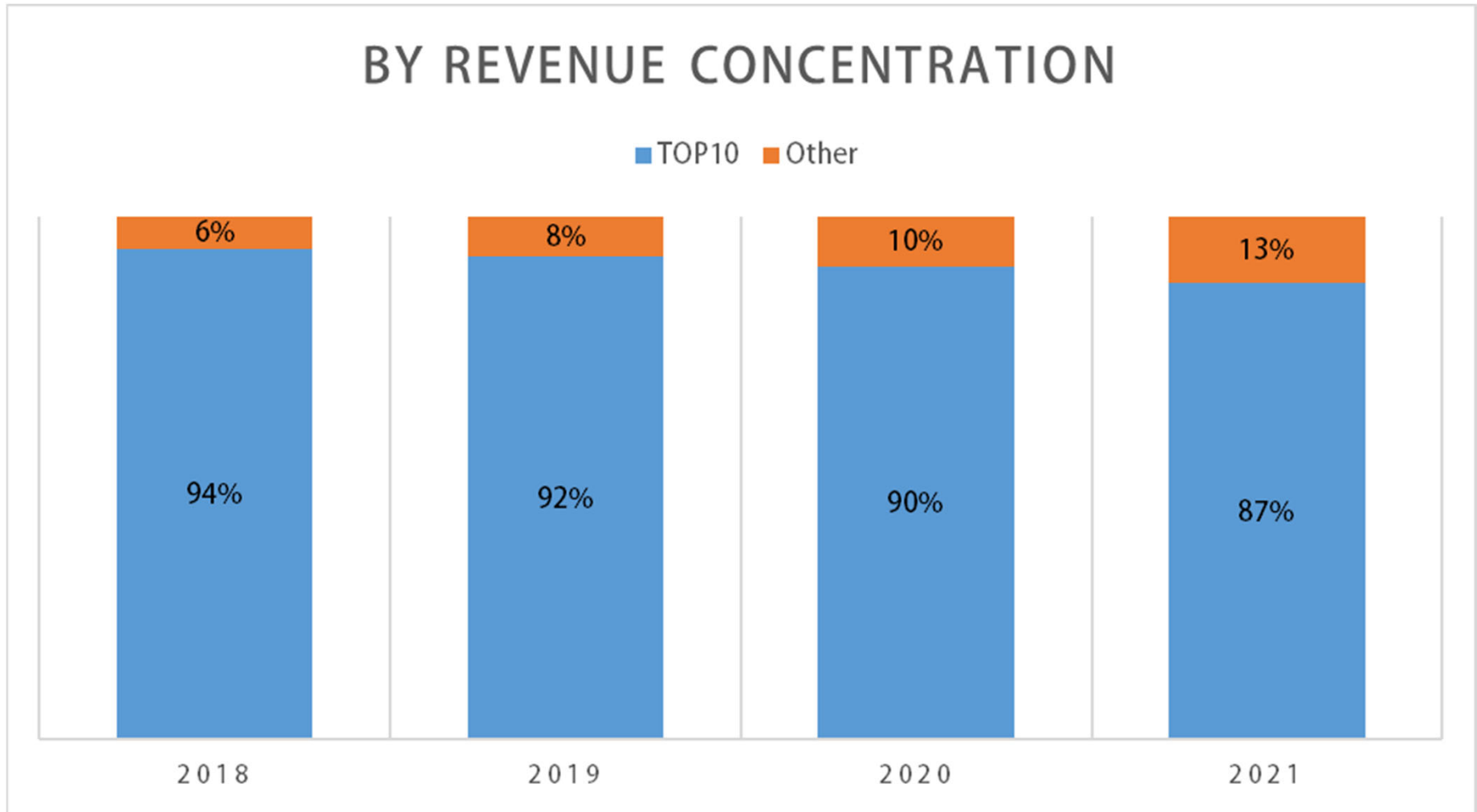
Revenue Analysis



Revenue Analysis



Revenue Analysis





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Strategy and Prospects

Operations Scope



01

Entry Level medical HMI monitors

02

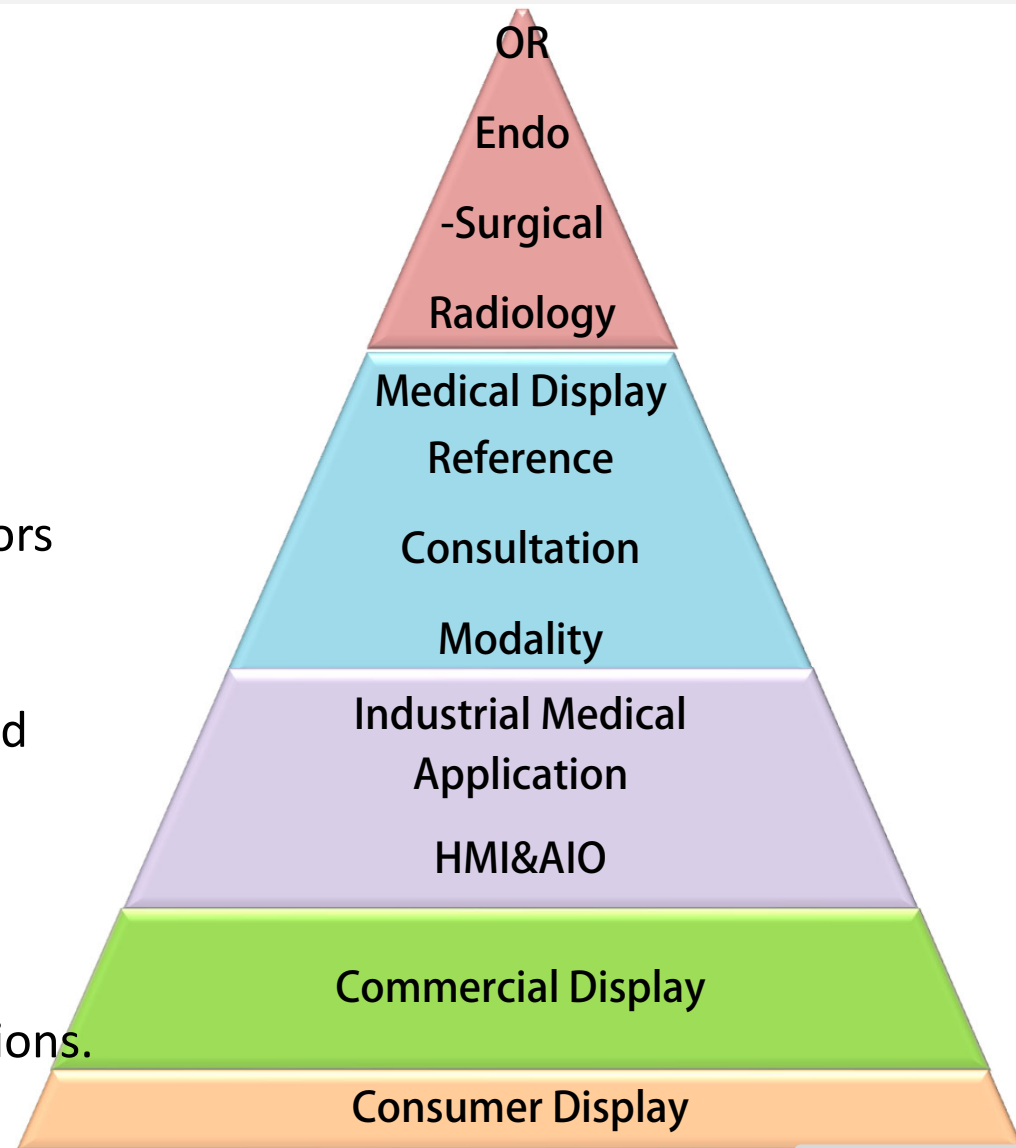
Industrial/commercial HMI monitors

03

Mini LED & OLED endo surgical and ultrasound monitors

04

ORION Video over IP/SDVoE Solutions.



Prospects



Extend product line and add revenue base



Develop various peripheral equipment to improve product satisfaction and revenue base



Integrate group procurement resources, control material costs and solve material shortage problems



Reduce manufacturing costs and further improve quality through the benefits of group scale manufacturing





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Q&A



Thank You